



# Workforce Solutions

## Get the Talent You Need, When You Need It

In today's fast-paced business environment, finding the people with the right skills and experience when you need them can make or break a company. That's how IT People can contribute to your company's success. We provide the talent you need, when you need it.

Since 1999, we've been providing contract, permanent, and contract-to-permanent placement services that enable companies like yours to increase productivity and agility, improve their workforce and achieve their business goals.

With a commitment to service excellence, we work closely with you as trusted partners. We listen and help identify your specific hiring needs related to skills and cultural fit, then apply our workforce expertise to help fill positions quickly and precisely.

IT People responds to more than 95% of all job orders, most within 24-48 hours. After placing candidates, we follow up and maintain ongoing contact to ensure our services, processes and candidate are meeting your needs.

### Why IT People?

- ➔ A Trusted Partner – We work with our customers to do whatever it takes to meet their strategic goals
- ➔ Small, Lean and Flexible – Our engagement model with our clients is simple and easy to operate with the ability to respond to dynamic customer and project needs
- ➔ Resource Leveling – We can quickly ramp teams of resources up or down to meet your needs
- ➔ Skilled Resources – Our experienced recruiters can find you today's top talent, proficient in both current and evolving technologies
- ➔ Competitive Pricing – Our low overhead and high efficiency make our cost and value very competitive compared to other firms of all sizes

### Our Staffing Models

- ➔ Contract staff augmentation
- ➔ Contract-to-permanent
- ➔ Permanent placement

### Benefits of Staffing Services

- ➔ Improve employee productivity
- ➔ Decrease workforce costs
- ➔ Increase staffing flexibility
- ➔ Make better hires

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## Our Recruiting Process

Our recruiting process is designed to find skilled candidates who can immediately add business value to your organization. We work with you to understand your objectives for the position to effectively match our candidates to your needs. Our experienced recruiters, equipped with our proprietary database and industry contacts, can locate, screen, and select candidates that are best-suited to your company's mission and culture. We use proven and reliable job-related assessments to determine candidates' skillsets and fit with your work environment.



## Our Guarantee: Get Peace of Mind with Every Hire

At IT People, we take pride in our ability to provide highly qualified talent to help your business achieve its goals. As part of our commitment to service excellence, we guarantee all of our placements. If you choose not to continue with a candidate we place because of skills, performance or cultural fit, we will happily find a replacement.

## Benefits of Contract, Temporary Resources

- ➔ **Improve Productivity:** By bringing in temporary staff in times of extra work load, full time employees can continue to focus on their main job tasks while maintaining their productivity and avoiding burnout.
- ➔ **Decrease Costs:** Since temporary staff are employed by us, overall employee cost decreases because you will not have to provide benefits, overtime, etc. In addition, the burden and hidden costs associated with quick ramp up and ramp down of resources will not be your responsibility.
- ➔ **Increase Flexibility:** You have the complete flexibility to use temporary staff services as needed, whether it's a few hours a week or on a full-time basis.
- ➔ **No Unemployment Claims:** By using temporary staff you will have peace-of-mind knowing that you will not have to deal with any unemployment claims. This in turn helps reduce your overall cost.
- ➔ **Try Before You Buy:** Our flexible structure allows you to try our temporary staff for a period of time. Then, if you decide to hire our staff on a permanent basis, you can do so with ease, enabling you to make solid hires with no uncertainty.

## About IT People

IT People is a next-generation IT services and workforce solutions firm. We provide consulting, managed services and staffing to Fortune 500 corporations, public agencies, and small and mid-sized businesses throughout North America. Our specialties include IT modernization, infrastructure and applications optimization, and management. We enable organizations to achieve their business goals by transforming their IT processes, applications and infrastructure using the latest technologies for cloud, big data, mobile and social, and by providing them with exceptional talent when they need supplemental staff.

## Our Vision and Mission

We are passionate about co-creating value with our customers and employees by offering IT services through applied thought and innovation with the commitment and integrity to deliver quality solutions on time, every time.



## Contact Sales

919.806.3535 - U.S.  
91.40.40.172.200 - India  
sales@itpeoplecorp.com  
www.itpeoplecorp.com

### Corporate Headquarters

One Copley Parkway, Suite 216  
Morrisville, North Carolina 27560

### India Technology Center

4th Floor, Jyothi Celesta, Plot No. 66,  
Block No.- B, Kavuri Hills, Madhapur,  
Hyderabad-500081