



# Corporate Overview

## Results-Driven, People-Centered, Technology Transformers

IT People is a next-generation IT services and workforce solutions firm. Since 1999, we've worked with companies like yours – big and small – to guide, manage and staff all things IT so you can be more focused, strategic and agile in addressing business needs that will accelerate your company's growth.

We are passionate about co-creating value with our customers and employees by offering IT services through applied thought and innovation with the commitment and integrity to deliver quality solutions on time, every time. Whether you need help with an individual project, need to optimize your processes and systems, or need a larger-scale IT transformation, IT People can get you there faster, providing the right IT solutions and people to get the job done.

### Accelerated IT Transformation

IT People is dedicated to helping IT organizations operate more effectively. We can transform your IT processes, applications and infrastructure by using the latest technologies for cloud, Big Data, mobile and social, and by providing you with exceptional talent when you need supplemental staff. Through our technology center in India, we offer the option to offshore supplemental resources for your team, resulting in more uptime on your project each business day at a significantly lower cost to your projects.

### People-Focused

As our name says, we are a people-focused company that treats our clients, partners and employees as our most-valued assets. As a woman-owned minority business, we are committed to building a talented, diverse workforce and are pleased to say that our employee retention rate is over 90%. We are committed to the communities where we live and work and give back a significant portion of our profits to support their special needs.

### Why IT People?

- ➔ Our small, lean teams offer better access, attention and agility than large vendors
- ➔ We offer more competitive pricing because we have low overhead and high efficiency
- ➔ We can quickly ramp teams up or down to meet your needs
- ➔ Our leadership and practice teams are highly experienced in IT and workforce solutions with 20 years of practical industry experience on average
- ➔ Our approach to customer engagement ensures the best talent mix for expert delivery, high-quality results and cost optimization
- ➔ Our global resources accelerate operational cycle, reduce time-to-market and lower costs
- ➔ We have unlimited access to talent and scalability

### Our Services

- ➔ Consulting Services
- ➔ Managed Services
- ➔ Workforce Solutions

### Our Core Values

- ➔ Our people are our strength, and we are committed to our employees.
- ➔ We fulfill our commitments and act with integrity.
- ➔ We embrace challenges and reward innovation.
- ➔ We have only one standard—excellence.

### Diversity Certified

As a certified woman-owned, minority owned, Small Business Administration 8(a) business, we have the benefit of helping our clients attain their goals for supplier diversity on government and large corporate contracts.

# IT People Corporate Overview: Our Services



## CONSULTING SERVICES

### Big Data and Analytics Services

### IT Optimization Services

### Technology Modernization Services

- ↳ Service Enablement (SOA & EDA)
- ↳ Business Process Management

### Operational Excellence

- ↳ Governance Establishment
- ↳ Enterprise Architecture

## Consulting Services

IT People consulting and advisory services can help you extract maximum business value and service excellence from your IT investments, including people, processes and technology. We excel at helping companies assess their IT and business landscapes, identify gaps, and develop strategies that address technology and business architecture evolution.

Our expert consultants can help you in numerous areas of enterprise IT transformation, including optimizing what you have, determining modernization strategies, getting a handle on Big Data and improving your operational effectiveness.



## MANAGED SERVICES

### Project Management Services

### Quality Assurance & Testing Services

### IT Management & Support Services

- ↳ Infrastructure Services
- ↳ Application Management and Support Services

### Custom Application Services

- ↳ Application Development Services
- ↳ Portal and Intranet Services
- ↳ Next-Gen User Experience Services

## Managed Services

With world-class people and processes, you can rely on our expertise in delivering Managed Services for your resource-intensive IT operations, from custom application development, to quality assurance and testing, to project management and daily IT management and support. We deliver to your SLAs and establish KPIs to measure and manage performance expectations.

Through our Managed Services, you can maintain reliable systems that run at peak efficiency while freeing your resources from the daily burden of operational support tasks. This enables your team to focus on business-critical goals while reducing IT management costs, improving quality of service and increasing your staff's productivity. We take on full responsibility and accountability for the operational tasks we handle while you retain overall visibility and control.

## Workforce Solutions

Our Workforce Solutions practice provides contract, permanent, and contract-to-permanent placement services that enables companies like yours to increase productivity and agility, improve their workforce and achieve their business goals. With a commitment to service excellence, we work closely with you as trusted partners. We listen and help identify your specific hiring needs related to skills and cultural fit, then apply our workforce expertise to help fill positions quickly and precisely.

IT People responds to more than 95% of all job orders, most within 24-48 hours. After placing candidates, we follow up and maintain ongoing contact to ensure our services, processes and candidate are meeting your needs.

## About IT People

IT People is a next-generation IT services and workforce solutions firm. We provide consulting, managed services and staffing to Fortune 500 corporations, public agencies, and small and mid-sized businesses throughout North America. Our specialties include IT modernization, infrastructure and applications optimization, and management. We enable organizations to achieve their business goals by transforming their IT processes, applications and infrastructure using the latest technologies for cloud, big data, mobile and social, and by providing them with exceptional talent when they need supplemental staff.

## Our Vision and Mission

We are passionate about co-creating value with our customers and employees by offering IT services through applied thought and innovation with the commitment and integrity to deliver quality solutions on time, every time.

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